CORPORATE LANDSCAPES OF OIL | A CASE STUDY IN LIBYA
Tracing oil from El-Feel Oil Field to Europe via the Mediterranean

[work-in-progress]
It would seem odd to suggest that the power of states or multinational corporations and finance houses has no spatial reference point.


CONSTRUCTING THE OIL NARRATIVE
**CONCESSIONS**

British, French, and US companies carry 100% risk.

- **BIDDING**
  - 5 YEARS
  - PRODUCTION
  - NO OIL

- 12.5% Revenue Royalty, 50% Profit Tax
- Give up 1/4 of concession competitive bidding

- LIBYA
- NEW CONCESSION WITH NEW COMPANY

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**EXPLORATION & PRODUCTION SHARING AGREEMENT [EPSA]**

[Mineral Law of 1955]

- Petroleum Law No. 25 + Libyan Territory
- Mineral Law of 1955: exploration + surveying but not drilling
- Petroleum Law No. 25 of 1955: allocation of land + drilling of oil wells

- **Production Sharing Agreement [PSA]**
  - International Oil Companies [IOC]
    - Carries 100% of exploitation & appraisal expenditures
  - Signature bonus part of bidding process
  - National Oil Company [NOC]
    - 50/50: Development & exploitation capital expenditure

- **E&P**
- **COMMERCIAL DISCOVERY**
- **COST OIL**
  - from produced oil to recover capital & operational expenditures EPSA-V (39-44%)
- **PROFIT OIL**
  - max 40% avg 12%
  - min 60% avg 88%

- NOC
- EPSA-I [10 contracts]
- EPSA-II [10 contracts]
- EPSA-III [47 contracts]
- EPSA-IV [43 %ongoing]
- EPSA-V [39 ongoing]

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**MECHANISMS**
EPSA Awardee
- LAMSO (UK)
- ENI (ITALY) (33%)
- DAEWOO INTERNATIONAL CORP. (S.KOREA)
- THE MAUKO GROUP (S.KOREA)
- DAESUNG GROUP (S.KOREA)
- HYUNDAI CORPORATION (S.KOREA)
- KOREA PETROLEUM DEVELOPMENT CORP (S.KOREA)

Field Operator
- Mellitah

Refinery
- AGIP OIL COMPANY LTD (50-50 ENI + NOC)

Cost per Barrel
- $1

Port
- Mellitah

Pipeline
- El-Sharara-Mellitah

Foreign Operator
- ENI

NOC Percentage
- 50%

Final Destination
- Italy + Europe